

## **REQUEST FOR INFORMATION**

### **LOTTERY SALES FORCE AUTOMATION SOLUTION**

The Rhode Island Lottery (RIL) is requesting information from qualified firms with experience providing Lottery Sales Force Automation Solutions as a means to increase revenue based on retail best practices and instant ticket management capabilities. The RIL has approximately one thousand two hundred (1,200) Retailers and nine (9) sales routes.

Responses should include, but not be limited to, information on:

- Key features and capabilities of product
- Implementation, conversion, and customization
- Hosting options
- Service and support information
- Software license and support fees
- User minimum/maximum
- Customization and implementation costs
- Training options and fees

Firms are encouraged to include any information related to services not listed above, as well as estimated costs, timeline, and any additional information responders may wish to provide. Responses are due by Friday, September 9, 2016. Responses, as well as any questions related to this RFI, should be e-mailed to:

[tkiernan@rilot.ri.gov](mailto:tkiernan@rilot.ri.gov)

8/25/16

  
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